

BLUEFIELD STATE COLLEGE
The W. Paul Cole, Jr. School of Business

2018 Articulation Agreement
for
Virginia Western Community College
Associate of Applied Science in Management

Virginia Western Community College			Bluefield State College		
Course Number	Course Name	Credits	Course Number	Course Name	Credits
First Semester Coursework					
SDV 101	Orientation to Busn & Prof Services	2		Elective	2
ENGL 111	College Composition I	3	ENGL 101	Composition I	3
MTH 132	Business Mathematics	3		Elective	3
BUS 100	Introduction to Business	3		Elective	3
AST 155	Intro to Desktop Info Mgmt	1		Elective	1
ITE 115	Intro Computer Applications & Concepts	3	BUSN 130	Microsoft Word & Presentations	3
	Total	15			15
Second Semester Coursework					
ACC 211	Principles of Accounting I	4	ACCT 201	Principles of Accounting I	3
				Elective	1
CST 100	Principles of Public Speaking	3	COMM 208	Fundamentals of Speech	3
ITE 128	Intro to Word Processing Software	1		Elective	1
AST 153	Intro to Database Software: Microsoft Access	1		Elective	1
AST 205	Business Communications	3	BUSN 232	Business Communications	3
ECO 120	Survey of Economics	3		Elective	3
	Total	15		Total	15
Third Semester Coursework					
ACC 212	Principles of Accounting II	4	ACCT 202	Principles of Accounting II	3
				Elective	1
ITE 140	Spreadsheet Software	3	BUSN 240	Microsoft Excel	3
MKT 201	Introduction to Marketing	3	MRKT 210	Principles of Marketing	3
BUS 200	Principles of Management	3	MGMT 210	Principles of Management	3
BUS 165	Small Business Management	3	MGMT 344	Small Business Management	3
	Total	16		Total	16
Fourth Semester Coursework					
BUS 241	Business Law I	3	BUSN 301	Business Law & the Legal Environment	3
FIN 215	Financial Management	3	BUSN 350	Financial Management	3
	Humanities/Fine Arts Elective	3		Humanities/Fine Arts Elective	3
BUS 205	Human Resource Mgmt	3	MGMT 326	Human Resources	3
BUS 202	Applied Management Prin.	3		Elective	3
	Total	15		Total	15

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Course Number	Course Name	Credits	Course Number	Course Name	Credits
First Semester Coursework					
ACC 211	Principles of Accounting I	4	ACCT 201	Principles of Accounting I	3
				Elective	1
BUS 100	Introduction to Business	3		Elective	3
ENG 111	College Composition I	3	ENGL 101	Composition I	3
ITE 115	Intro Computer Applications & Concepts	3	BUSN 130	Microsoft Word & Presentations	3
MTH 163	Pre-Calculus I*	3	MATH 109	Algebra	3
SDV 100	College Success Skills	1		Elective	1
	Total	17			17
Second Semester Coursework					
ACC 212	Principles of Accounting II	4	ACCT 212	Principles of Accounting II	3
				Elective	1
MTH 271	Applied Calculus I**	3	BUSN 250	Quantitative Tech in Business	3
BUS 165	Small Business Management	3	MGMT 344	Small Business Management	3
CST 100	Principles of Public Speaking ***	3	SPCH 208	Speech	3
	HLT/PED	1		Elective	1
MKT 100	Principles of Marketing	3	MRKT 210	Principles of Marketing	3
	Total	17		Total	17
Third Semester Coursework					
BUS 200	Principles of Management	3	MGMT 210	Principles of Management	3
BUS 205	Human Resource Mgmt.	3	MGMT 326	Human Resource Mgmt.	3
BUS 225	Applied Business Statistics	3	BUSN 310	Applied Business Statistics	3
BUS 241	Business Law I	3	BUSN 301	Business Law & the Legal Environment	3
ITE 140	Spreadsheet Software	3	BUSN 240	Microsoft Excel	3
	Total	15		Total	15
Fourth Semester Coursework					
AST 205	Business Communications	3	BUSN 232	Business Communications	3
BUS 202	Applied Management Prin.	3		Elective	3
ECO 201 or ECO 202	Prin of Macroeconomics OR Prin of Microeconomics ****	3	ECON 211 Or ECON 212	Principles of Economics I OR Principles of Economics II	3
FIN 215	Financial Management	3	BUSN 350	Financial Management	3
	Humanities/Fine Arts	3		Humanities/Fine Arts	3
	Total	15		Total	15

*MTH 120, an alternative for this requirement at VWCC, will be accepted by BSC only for elective credit.

**BUS 125, an alternative for this requirement at VWCC, will be accepted by BSC only for elective credit.

***CST105, an alternative for this requirement at VWCC, will be accepted by BSC only for elective credit.

****ECO 120, an alternative for this requirement at VWCC, will be accepted by BSC only for elective credit.

Groseclose, Pamela

From: Gordon, Karen
Sent: Wednesday, June 06, 2012 12:39 PM
Subject: Virginia Western Community College and Bluefield State College sign articulation agreement for business programs

From: Nelson, Jim
Sent: Wednesday, June 06, 2012 10:09 AM
Subject: BSC news release

News Release

FOR IMMEDIATE RELEASE

June 5, 2012

Contact:

Josh Meyer

Coordinator of Marketing and Strategic Communications

Phone: (540) 857-6311

Email: jmeyer@viriniawestern.edu

Virginia Western Community College and Bluefield State College sign articulation agreement for business programs

In addition to guaranteed admission, high-achieving transfer students will receive in-state tuition

ROANOKE — Virginia Western Community College and Bluefield State College signed an articulation agreement today that will result in a seamless and cost-effective transition between the two institutions for students majoring in business programs.

Virginia Western students completing their Associate of Applied Science (A.A.S) degrees in accounting and business management, and in business management with specializations in human resource management or marketing; or their Associate of Science (A.S.) in business administration will be guaranteed admission in those Bachelor of Science (B.S.) programs at Bluefield State's W. Paul Cole Jr. School of Business. As part of the agreement, Bluefield State will offer scholarships for Virginia Western students earning a 3.0 grade-point average so they will be able to attend the West Virginia college at the in-state tuition rate.

"This agreement is a natural fit because it brings together two colleges that hold accreditations by the Council for Business Schools and Programs, providing students a clear route to careers in business," said Dr. Robert H. Sandel, president of Virginia Western. "Bluefield State's close proximity to our region and the possibility of in-state tuition means we will continue to provide affordability and accessibility to higher education for our students."

Bluefield State has also established a Metro tuition and fees rate for students from nearby locations in Virginia. Virginia Western graduates will be eligible for this reduced tuition as long as the meet program admission guidelines and earn a 2.0-2.99 grade-point average.

-- MORE --

VWCC/BSC Continued

In addition to classroom instruction, Bluefield State offers numerous online classes with livestreaming. Students can see everything the professor does in class, including the use of multiple advance technologies. This will allow Virginia Western graduates to overcome some the challenges related to the colleges' distance from each other. "Because West Virginia now has an active community college system, it is incumbent upon baccalaureate colleges to make reciprocity agreements with local community colleges and to expand their outreach," said Dr. Tom Blevins, president of Bluefield State. "We are very happy with the efforts of Dr. Steve Bourne (Dean of the W. Paul Cole, Jr. School of Business) and we believe that this agreement with Virginia Western Community College is the beginning of an excellent relationship."

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ABOUT VIRGINIA WESTERN COMMUNITY COLLEGE

With more than 13,000 students on the college's main campus in Southwest Roanoke City, to our satellite locations at the Roanoke Higher Education Center in Downtown Roanoke, Greenfield Education & Training Center in Daleville, and the Franklin Center in Rocky Mount, Virginia Western Community College is committed to providing affordable, accessible, and quality educational opportunities and workforce training to meet individual, community, and global needs. To learn more, visit www.virginiawestern.edu.

ABOUT BLUEFIELD STATE COLLEGE

Bluefield State College provides an affordable, accessible education to a diverse student body. The College features strong, career-focused programs of study that are designed to equip graduates for solid, fulfilling careers. Fourteen different degree programs hold program-specific national accreditation, and the College is nationally accredited by the Higher Learning Commission. Approximately 2,000 students attend BSC and many utilize the opportunity to take classes through a variety of distance learning modalities. To learn more, visit www.bluefieldstate.edu.



(Photo cutline)-- Virginia Western Community College and Bluefield State College signed an articulation agreement today that will result in a seamless and cost-effective transition between the two institutions for students majoring in business programs. Virginia Western students completing their Associate of Applied Science (A.A.S) degrees in accounting and business management, and in business management with specializations in human resource management or marketing; or their Associate of Science (A.S.) in business administration will be guaranteed admission in those Bachelor of Science (B.S.) programs at Bluefield State's W. Paul Cole Jr. School of Business. Pictured (left-to-right) during the

signing ceremony are Jim Poythress, Dean of Business, Engineering and Technology/Virginia Western; Dr. Elizabeth Wilmer, Vice President of Academic and Student Affairs/VWCC; Dr. Robert Sandel, President, VWCC, Dr. Tom Blevins, President/Bluefield State College, Dr. Lewis Jones, Provost/BSC, and Dr. Steve Bourne, Dean of the W. Paul Cole Jr. School of Business/BSC.